



BALLOON PAYMENT

Plus



WHAT IS BALLOON PAYMENT PLUS?

Balloon Payment Plus is a unique finance lease product from Toyota Financial Services that lets customers enjoy low monthly payments inclusive of periodic maintenance for the whole finance term and convenient end-of-term options.

WHY CHOOSE BALLOON PAYMENT PLUS?

- Now available in more Toyota models and all Toyota dealers nationwide.
- You have the flexibility in choosing your down payment, finance term, and end-of-term options.
- You can enjoy lower monthly payments compared to regular financing.
- Perfect for customers who prefer low monthly payment options inclusive of periodic maintenance for the whole finance term for a stress-free ownership.

HOW DOES IT WORK – NOW?

1. Choose your Toyota



Innova
(All Variants)



Hilux
(GR-S, Conquest, G, E, J Variants)



Rush
(All Variants)

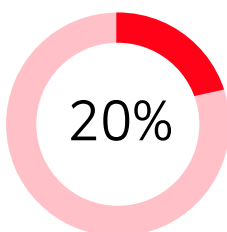


Fortuner
(All Variants)

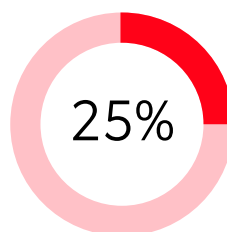


Corolla Cross
(All Variants)

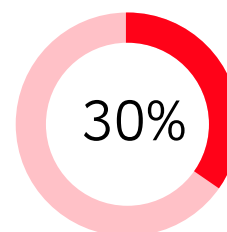
2. Choose down payment



of the vehicle price



of the vehicle price



of the vehicle price

3. Choose your finance term



KNOW YOUR LUMP SUM AMOUNT

Model	Term			
	24 MONTHS	36 MONTHS	48 MONTHS	60 MONTHS
Corolla Cross G	61%	48%	39%	36%
Corolla Cross HV	55%	42%	33%	30%
Hilux	68%	63%	58%	55%
Fortuner	66%	60%	55%	49%
Innova	64%	58%	53%	50%
Rush	65%	59%	52%	45%

Remarks: Lump sum amount varies per model based on the vehicle price

HOW DOES IT WORK – IN THE FUTURE?

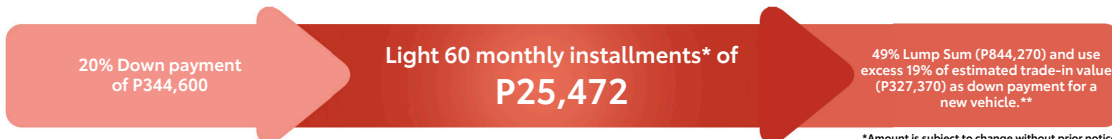
Option 1: Drive and upgrade

if you want to upgrade your Toyota to a new model, you can trade-in your car at your preferred dealership.



Fortuner 4x2 G Dsl AT
Unit Price: P1,723,000*
Terms:
20% DP, 5 years
*Lump sum and SRP are subject to change without prior notice

What you'll pay:



*Amount is subject to change without prior notice
**At an estimated value of 68% (P1,171,640). Repurchase/upgrade of the vehicle is optional. Actual trade-in value may vary based on the condition of the vehicle.

Option 2: Pay off the lump sum

Simply pay the remaining balance including the last monthly payment to complete the financing term.

STEP 1:
Choose from down payment

STEP 2:
Lighter
monthly payments
Inclusive of Periodic Maintenance for the full term

STEP 3:
Pay final monthly payment including lump sum amount

Fortuner 4x2 G Dsl AT
Unit Price: P1,723,000*
Terms: 20% DP, 5 years
*Lump sum and SRP are subject to change without prior notice

What you'll pay:

20% Down payment of P344,600

Light 60 monthly installments* of **P25,472**

49% Lump Sum (P844,270) + Final monthly payment of P25,472

*Amount is subject to change without prior notice

WHAT ARE THE REQUIREMENTS?



Accomplished and signed Application Form



1 Valid Government ID



Proof of Income and Other Supporting Documents:

List of Proof of Income and Other Supporting Documents:

Employed:

- Certificate of Employment
- Latest Payslip (3 months)

Self-Employed:

- Business registration papers and Articles of Incorporation (if applicable)
- ITR and latest financial statements
- List of trade/references including address and contact numbers

OFW/Seafarer:

- Certificate of Employment/POEA Employment Contract
- Proof of Allotment/Remittance
- Copy of Passport Covering All Pages
- Seafarer's Book (if applicable)

FREQUENTLY ASKED QUESTIONS

- 1 | What is the difference between Balloon Payment Plus compared to regular financing?**
Balloon Payment Plus compared to regular financing has a lower monthly payment, with standard periodic maintenance and end-of-loan term options.
- 2 | How much can I borrow?**
Maximum loan amount is 80%.
- 3 | What is the package inclusion?**
Monthly payment includes Periodic Maintenance Services from Toyota Dealers for the whole finance term. Maintenance check-up is every 5,000km interval.
- 4 | What is the maximum mileage requirement for periodic maintenance?**
20,000 KM per year.
- 5 | What happens if I exceeded the maximum mileage requirement?**
Periodic Maintenance Service beyond the mileage requirement will be paid by the customer.
- 6 | How much is the lump sum amount?**
The lump sum amount varies per model and term.
- 7 | Can I change my servicing dealer?**
No, your selling/releasing dealer can only be your servicing dealer.
- 8 | Where can I trade-in vehicle?**
At the end of the term, you may sell your vehicle to your servicing dealer.
- 9 | Do I have to keep the car in good condition?**
Yes, keeping the car in good condition will have an impact on its trade-in value.
- 10 | If there is a lot of damage, can I still trade in the vehicle?**
Yes, you may still trade-in your vehicle. A dealer representative will assess and appraise your vehicle based on the actual trade-in value.
- 11 | Do I own the car? Is this a lease?**
Balloon Payment Plus is a finance lease product, the vehicle is owned by Toyota Financial Services Philippines leased to the customer.
- 12 | Can I transfer my existing regular financing to Balloon?**
No, we do not allow the transfer of Regular financing to Balloon.
- 13 | How can I apply?**
Customers may visit and apply to any of our 72 Dealerships Nationwide.

DRIVE HOME YOUR DREAM TOYOTA WITH

BALLOON PAYMENT

Plus

Want to know more? Contact us!

Dealership: _____

Contact Person: _____

Contact Details: _____

Toyota Motor Philippines
Website: www.toyota.com.ph/BPP
Email: customerassistance@toyota.com.ph
Tel: (02) 8819-2912

Toyota Financial Services Philippines Corporation
Website: www.toyotafinancial.ph
Email: feedback@toyotafinancial.ph
Tel: (02) 7-757-8500 | Domestic Toll-Free
(PLDT Landline): 1-800-10-857-8500

